



# Convenient Care Association

Vendor Directory  
October 2014



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(215) 260-8288 phone • (215) 731-2400 fax  
[www.ccaclinics.org](http://www.ccaclinics.org)

## Company List — Alphabetical

 Accreditation Association for Ambulatory Care .....2
 Aerocrine ..... 3
 athenahealth ..... 4
 Bayer Consumer Healthcare .....5
 Bayer Dermatology ..... 6
 Becton Dickinson and Company .....7
 Boehringer-Ingelheim ..... 8
 Elsevier ..... 9
 Hyland's ..... 10
 Johnson & Johnson ..... 11
 Jones Medical Instrument Company ..... 12
 McKesson Medical-Surgical ..... 13
 McNeil Consumer Healthcare ..... 14
 MEDA Pharmaceuticals ..... 15
 Merck ..... 16
 Pfizer Consumer Healthcare ..... 17
 Rapid Pathogen Screening, Inc. .... 18
 Sanofi-Aventis ..... 19
 Seamless Medical Systems ..... 20
 SmartCare ..... 21

 SnapMD .....	22
 Teva Respiratory .....	23
 The Joint Commission .....	24
 VaxServe.....	25
 Welch Allyn.....	26

# Company List — By Company Type

Company	Page
<u>Accreditation Organizations</u>	
Accreditation Association for Ambulatory Health Care .....	2
The Joint Commission .....	24
<u>Business/Management Services</u>	
athenahealth .....	4
<u>Consumer Health Products</u>	
Hyland's .....	10
Johnson & Johnson .....	11
<u>Distributor</u>	
McKesson Medical-Surgical .....	13
<u>Medical Devices, Supplies, Technology</u>	
Aerocrine .....	3
Becton Dickinson and Company .....	7
Jones Medical Instrument Company .....	12
Rapid Pathogen Screening, Inc.....	18
Seamless Medical Systems .....	20
SmartCare .....	21
SnapMD.....	22
Welch Allyn .....	26
<u>Patient Education/Consumer Healthcare</u>	
Bayer Consumer Healthcare .....	5
McNeil Consumer Healthcare .....	14
Pfizer Consumer Healthcare .....	17
<u>Pharmaceutical</u>	
Bayer Dermatology .....	6
Boehringer-Ingelheim.....	8
MEDA Pharmaceuticals .....	15
Merck.....	16

Sanofi-Aventis.....	19
TEVA Pharmaceuticals .....	23
VaxServe .....	25
<a href="#">Publishing</a>	
Elsevier.....	9

# Vendor Listings

*For more information about the  
CCA Vendor Directory, please contact  
Sarah Rosenberg  
at [srosenberg@ccaclinics.org](mailto:srosenberg@ccaclinics.org) or 215-260-8288.*



## Accreditation Association for Ambulatory Health Care, Inc.

5250 Old Orchard Road, Suite 200  
Skokie, IL 60077

Phone: 847-853-6060

Fax: 847-853-9028

Website: <http://www.aaahc.org/>

Contact Person: Raymond Grundman, Senior Director, External Relations

Contact Person's Phone: 414-791-2601

Contact Person's Email: [rgrundman@aaahc.org](mailto:rgrundman@aaahc.org)

Company Type: Nonprofit

Years in Business: 35

Geographic Coverage: National

### Company Description:

The Accreditation Association for Ambulatory Health Care (AAAHC) is a private, non-profit organization formed in 1979. We are the leader in developing standards to advance and promote patient safety, quality care, and value for ambulatory health care through peer-based accreditation processes, education, and research. A certificate of accreditation is awarded to organizations that are found to be in compliance with AAAHC Standards.

AAAHC currently accredits more than 5,000 organizations in a wide variety of ambulatory health care settings including ambulatory surgery centers, community health centers, medical and dental group practices, medical home practices, and managed care organizations, as well as Indian and student health centers, among others. We are also the official accrediting organization for the US Air Force and the US Coast Guard. With a single focus on the ambulatory care community, AAAHC offers organizations a cost-effective, flexible, and collaborative approach to accreditation.

# Aerocrine

## Aerocrine

5151 McCrimmon Parkway, Suite 260  
Morrisville, NC 27560

Phone: 1-866-275-6469

Fax: 1-866-630-6469

Website: [www.niox.com](http://www.niox.com)

Contact Person: Kathy Hodgdon

Contact Person's Phone: 314-566-8546

Contact Person's Email: [Kathy.hodgdon@aerocrine.com](mailto:Kathy.hodgdon@aerocrine.com)

Company Type: Medical technology

Years in Business:

Geographic Coverage: International

### Company Description:

Aerocrine is a medical technology company focused on improving the treatment of patients with inflamed airways. Measuring airways inflammation helps doctors to diagnose, monitor and optimise therapy for people with inflammatory airway diseases.

The founders of Aerocrine emerged from the highly prestigious Karolinska Institute in Sweden where they were the first to identify nitric oxide (NO) as a marker of inflammation. Aerocrine has taken this significant discovery from laboratory to listed company and is now established in some of the world's largest markets. The company markets NIOX MINO. A highly reliable and effective tool to assist in the diagnosis and control of airways disease.

Aerocrine will continue to develop products to improve the quality of life, management and care of people with airways inflammatory disease.



## athenahealth

311 Arsenal Street  
Watertown, MA 02472

Phone: 800-981-5084

Fax: 617-402-1099

Website: <http://www.athenahealth.com/>

Contact Person: Zeanne Zucker

Contact Person's Phone: 339.368.4668

Contact Person's Email: [jzucker@athenahealth.com](mailto:jzucker@athenahealth.com)

Company Type: Information Technology and Services

Years in Business: 17 years

Geographic Coverage:

### Company Description:

Athenahealth is a leading provider of cloud-based services for electronic health record (EHR), practice management, and care coordination. athenahealth's mission is to be caregivers' most trusted service, helping them do well doing the right thing

Athenahealth has three primary software offerings:

- athenaCollector, a billing and practice management system;
- athenaClinical, an EHR system, and
- athenaCommunicator, a medical scheduling system.

In addition, athenahealth collects data on medical claims billing transactions and collaborates with the publication Physicians Practice to produce PayerView, an annual report that rates the performance of health insurance companies and other payers.

# Bayer Consumer Healthcare

Whippany, New Jersey

Phone:

Fax:

Website: <http://www.consumercare.bayer.com/scripts/pages/en/home.php>

Contact Person:

Contact Person's Phone:

Contact Person's Email:

Company Type: Pharmaceutical

Years in Business: 20

Geographic Coverage: International

Company Description:

Established as an independent business group in 1994, Bayer Consumer Care is part of Bayer HealthCare. We operate in more than 100 countries with a portfolio of more than 170 consumer health care products including some of the world's best-known and most trusted over-the-counter medications and nutritional supplements

As a global consumer health products leader, our goal is to provide the world with superior brands that help people manage their own health and get more out of life. We also seek to provide employees with meaningful work and advancement opportunities and, as part of a diversified global company, contribute to superior rates of return for investors in our business. And to this end, we commit to the highest standards when it comes to contributing to the best interests of our consumers, our employees and our communities.

Our Vision:

- To be the world's leading consumer health care company, dedicated to innovation and growth and best-in-class financial results
- To create leading brands by gaining insights into consumer needs and providing innovative, science-based solutions across major self-medication categories
- To build a culture of pride and purpose that enables us to shape the future of consumer health care
- To recognize and reward excellence and provide opportunities that encourage individuals to maximize their potential

# Bayer Dermatology

Whippany, New Jersey

Phone:

Fax:

Website: <http://www.dermatology.bayerus.com/en/about-dermatology/company-overview/index.php>

Contact Person:

Contact Person's Phone:

Contact Person's Email:

Company Type: Pharmaceutical

Years in Business: 9

Geographic Coverage: International

Company Description:

Vision: To provide solutions and innovations to health care providers and patients with dermatological conditions improving their quality of life. We aspire to be one of the leading dermatology companies in the United States.

Mission: To provide innovative and distinctive products and services that improve lives and meet health care providers and patients needs and to be an organization that people want to work for.

What We Represent:

- Excellence in dermatology
- High level of ethics and integrity
- A commitment to patients and health care providers needs



## Becton Dickinson and Company

1 Becton Drive  
Franklin Lakes, NJ 07417

Phone: 201-847-6800

Fax:

Website: [www.bd.com](http://www.bd.com)

Contact Person: Brian Lynch

Contact Person's Phone: (862) 222-6415

Contact Person's Email: [brian\\_lynch@bd.com](mailto:brian_lynch@bd.com)

Company Type: Pharmaceutical

Years in Business: 117

Geographic Coverage: International

### Company Description:

BD is a medical technology company that serves healthcare institutions, life science researchers, clinical laboratories, industry and the general public. BD manufactures and sells a broad range of medical supplies, devices, laboratory equipment and diagnostic products. BD is headquartered in the United States and has offices in more than 50 countries worldwide.



# Boehringer Ingelheim

## Boehringer Ingelheim

900 Ridgebury Rd.  
P.O. Box 368  
Ridgefield, CT 06877

Phone: 800-243-0127

Fax:

Website: <http://us.boehringer-ingelheim.com/>

Contact Person: Patrick Murphy

Contact Person's Phone: 203-798-4789

Contact Person's Email: [Patrick.murphy@boehringer-ingelheim.com](mailto:Patrick.murphy@boehringer-ingelheim.com)

Company Type: Pharmaceutical

Years in Business: Over 125

Geographic Coverage: International

### Company Description:

Boehringer Ingelheim is a research-driven group of companies dedicated to the discovery, development, manufacture and marketing of innovative health care products. We are committed to offering the highest quality products to treat diseases, enhance health, and improve the quality of life for patients and their families.

# Elsevier

Phone:

Fax:

Website: <http://www.elsevier.com/>

Contact Person:

Contact Person's Phone:

Contact Person's E-mail:

Company Type: Publishing Company

Years in Business: 130

Geographic Coverage: International

## Company Description:

Elsevier is a world-leading provider of information solutions that enhance the performance of science, health, and technology professionals, empowering them to make better decisions, deliver better care, and sometimes make groundbreaking discoveries, that advance the boundaries of knowledge and human progress. Elsevier provides web-based, digital solutions — among them ScienceDirect, Scopus, Elsevier Research Intelligence, and ClinicalKey — and publishes nearly 2,200 journals, including The Lancet and Cell, and over 25,000 book titles, including a number of iconic reference works.

The company is part of Reed Elsevier Group PLC, a world leading provider of professional information solutions in the Science, Medical, Legal and Risk and Business sectors, which is jointly owned by Reed Elsevier PLC and Reed Elsevier NV.



## Hyland's

P.O. Box 61067  
Los Angeles, CA 90061

Phone: 310-768-0700

Fax: 310-516-8579

Website: [www.hylands.com](http://www.hylands.com)

Contact Person: Mary Borneman

Contact Person's Phone:

Contact Person's E-mail: [mborneman@hylands.com](mailto:mborneman@hylands.com)

Company Type: Consumer Health Products

Years in Business: 110

Geographic Coverage: United States and Canada

### Company Description:

Hyland's is the largest and oldest full line manufacturer of homeopathic medications in the US, offering more than 3,500 products. The company's products, including Hyland's Homeopathic Teething Tablets, Earache Drops, Calms Forté™ sleep aid, and Leg Cramps with Quinine, help individuals relieve acute symptoms, targeted pain, and discomfort.

Hyland's is organized around the proposition that *safe, effective, natural health care solutions should be easily accessible to all*. Since 1903, we have been informed by the principles of homeopathy and continue today to extend these ideas to provide the highest quality pharmaceuticals and consumer products responsive to the health needs of our customers.



## Johnson & Johnson

One Johnson & Johnson Plaza  
New Brunswick, New Jersey 08933

Phone: 732-524-0400

Fax:

Website: <http://www.jnj.com/>

Contact Person: Christopher Simms

Contact Person's Phone:

Contact Person's Email: [csimms@its.jnj.com](mailto:csimms@its.jnj.com)

Company Type:

Years in Business: 128

Geographic Coverage: International

### Company Description:

Caring for the world, one person at a time... inspires and unites the people of Johnson & Johnson. We embrace research and science - bringing innovative ideas, products and services to advance the health and well-being of people. Employees of the Johnson & Johnson Family of Companies work with partners in health care to touch the lives of over a billion people every day, throughout the world.

Our Family of Companies comprises:

- The world's sixth-largest consumer health company
- The world's largest and most diverse medical devices and diagnostics company
- The world's fifth-largest biologics company
- And the world's eighth-largest pharmaceuticals company



S P I R O M E T R Y   S T A R T S   H E R E®

## Jones Medical Instrument Company

200 Windsor Drive  
Oak Brook, IL 60523

Phone: 630-571-1980

Fax: 630-571-2023

Website: [www.jonesmedical.com](http://www.jonesmedical.com)

Contact Person: Bill Jones

Contact Person's Phone: 630-571-1980

Contact Person's E-mail: [Bill@jonesmedical.com](mailto:Bill@jonesmedical.com)

Company Type: Spirometer design and manufacturing

Years in Business: 90 years

Geographic Coverage: International

### Company Description:

Spirometry, a simple, 5-minute, non-invasive test that measures breathing capacity is the gold standard for the diagnosis and management of both Asthma & COPD, and a powerful motivator for smoking cessation programs.

Jones Medical has been at the forefront of spirometry design and manufacturing since its inception; delivering technology that has extended its application from pulmonary labs to the physician office setting, and recently into the consumer screening environment.

Jones Medical is a privately held business located 20 miles west of Chicago in Oak Brook, Illinois. With over 90 years of pulmonary diagnostic research, development, and manufacturing experience, we have become today's most desired company for spirometry program development, staff training, product support, and reimbursement guidance.

The utilization of simplistic spirometry screening in Retail Health Clinics would greatly benefit patients, help meet an unmet primary care need, build rapport with physicians, and drive patient traffic, while meeting practice guidelines.



*Empowering Healthcare*

## McKesson Medical-Surgical

8741 Landmark Road  
Richmond, VA 23228

Phone: 804-264-7500

Fax: 804-264-7679

Website: [www.mckesson.com](http://www.mckesson.com)

Contact Person: Scott M. McDade, Director, Corporate and National Accounts

Contact Person's Phone: 215-357-8823

Contact Person's E-mail: [scott.mcdade@mckesson.com](mailto:scott.mcdade@mckesson.com)

Company Type: Distributor of medical-surgical supplies

Years in Business: Over 50

Geographic Coverage: National

### Company Description:

McKesson Corporation (McKesson) is a publicly traded, Fortune 15 corporation with annualized revenues in excess of \$70 billion and has become the largest multi-market distributor of pharmaceutical and medical-surgical supplies while exceeding industry-leading standards of availability, accuracy and efficiency. Founded in 1833, McKesson provides comprehensive products, services and technology nationally to all sites of care from retail pharmacies to physician offices, extended care facilities and surgery centers.

McKesson Medical-Surgical is the distributor of choice in health care supply management for the primary and extended care markets. With its nationwide logistics network, unparalleled information technology and the strong financial backing provided by its parent company, McKesson Medical-Surgical is able to address the increasingly complex supply needs of customers across the alternate site market. We manage the business of healthcare, so our customers can manage the healthcare of patients.



## McNeil Consumer Healthcare

7050 Camp Hill Road  
Fort Washington, PA 19034

Phone: 800-962-5357

Fax:

Website: <http://www.mcneil-consumer.com/>

Contact Person: Kristin Recchiuti

Contact Person's Phone: 215-273-8527

Contact Person's Email: [KRecchiu@its.jnj.com](mailto:KRecchiu@its.jnj.com)

Company Type: Pharmaceuticals

Years in Business:

Geographic Coverage:

Company Description:

At McNeil Consumer Healthcare Division of McNEIL-PPC, Inc. (McNeil), our roots in over-the-counter (OTC) medicine run deep. In 1879, Robert McNeil founded his pharmacy as a local business supplying medications to Philadelphia hospitals and doctors. Since this time, we have grown to become a company whose products are known and trusted by people around the world.

McNeil markets a broad range of well-known and trusted OTC products around the globe. We are most widely recognized for the complete line of TYLENOL® acetaminophen products, the leading brand of pain reliever/fever reducer in the adult and pediatric categories. The TYLENOL® product line consists of products across a variety of pain categories including: arthritis pain, pain with accompanying sleeplessness and symptoms of cold and flu. Other McNeil brands include BENADRYL®, ZYRTEC® and ZYRTEC-D® allergy medicines; IMODIUM® anti-diarrheal products; MOTRIN® IB; SUDAFED® and SUDAFED PE® nasal decongestants.



## MEDA PHARMACEUTICALS INC.

265 Davidson Ave.  
Somerset, NJ 08873-4120

Phone: 732-564-2200

Fax: 732-564-2306

Website: <http://www.meda.us/index.html>

Contact Person: Theodore Nix, National Account Manager – Trade Relations

Contact Person's Phone: 732-564-2433

Contact Person's Email: [ted.nix@meda.us](mailto:ted.nix@meda.us)

Company Type: Pharmaceutical

Years in Business: Over 90 years

Geographic Coverage: International

### Company Description:

MEDA PHARMACEUTICALS INC. is the U.S. subsidiary of Meda AB. Meda is an international specialty pharma company that is fully represented in Europe and the US through its own sales organizations in more than 50 countries.

Meda's products are sold in about 120 countries, and where it lacks a sales organization, it markets and sells its products via agents and other pharmaceutical companies.

Headquarters of the Group's parent company—Meda AB—is in Solna, outside of Stockholm, Sweden. Meda's shares are listed on the NASDAQ OMX Nordic Exchange in Stockholm.



## MERCK

One Merck Drive  
P.O. Box 100  
Whitehouse Station, NJ 08889

Phone: 908-423-1000

Fax:

Website: <http://www.merck.com/index.html>

Contact Person: Keith Yothers, Director, Customer Marketing, Pharmacy & Distribution

Contact Person's Phone: 267-305-2688

Contact Person's Email: keith\_yothers@merck.com

Company Type: Pharmaceutical

Years in Business: Over 150 years

Geographic Coverage: International

### Company Description:

Merck has a long and rich history of working to improve people's health and well-being. Through the years, our researchers have helped to find new ways to treat and prevent illness - from the discovery of vitamin B1, to the first measles vaccine, to cold remedies and antacids, to the first statins to treat high cholesterol. Our scientists also have helped develop many products to improve animal health, including vaccines and antibiotics.



## Pfizer Consumer Healthcare

One Giralda Farms  
Madison, NJ 07940

Phone: 973-660-5000

Fax:

Website: [www.pfizer.com](http://www.pfizer.com)

Contact Person:

Contact Person's Phone:

Contact Person's Email:

Company Type: Consumer Health Products

Years in Business:

Geographic Coverage: International

Company Description:

Pfizer Consumer Healthcare (PCH) is among the largest over-the-counter (OTC) health care products companies in the world, with a global footprint of operations in more than 90 countries.

We maintain leadership positions in many markets and sell two of the top 10 global brands (Advil and Centrum). PCH develops, manufactures and markets leading non-prescription medicines, vitamins and nutritional products. We strive to bring new and better solutions to market that help consumers around the world support their health and enhance personal wellbeing.

PCH drives growth through major global brands including Centrum (the world's #1 multivitamin), Caltrate (the world's #1 calcium supplement) and Advil (the world's #1 ibuprofen analgesic brand). The division's major categories consist of Pain Management, Dietary Supplements, Gastrointestinal, Respiratory and Personal Care.



## Rapid Pathogen Screening, Inc.

7727 Delaine Court  
Sarasota, Florida 34240

Phone: 941-556-1850

Fax: 941-556-1851

Website: [www.rpsdetectors.com](http://www.rpsdetectors.com)

Contact Person: Jennifer Frisbie, Director of Marketing

Contact Person's Phone: 941-556-1864

Contact Person's Email: [Frisbie@rpsdetectors.com](mailto:Frisbie@rpsdetectors.com)

Company Type: Medical Device

Years in Business: 10

Geographic Coverage: Worldwide

### Company Description:

Rapid Pathogen Screening, Inc. (RPS) is an emerging developer, manufacturer, and marketer of rapid, point-of-care (POC) diagnostic tests.

RPS is the proud inventor of a revolutionary, patented Direct Sampling Micro-Filtration (DSMF) and patent-pending Direct Multi-Planar Chromafiltography (DMC) technology. RPS tests have high sensitivity and specificity and provide rapid, easy to read results in 10 minutes. Utilizing RPS diagnostic tools enables clinicians to provide their patients with appropriate and timely treatment during the initial office visit. These rapid tests can reduce the number of future superfluous medical office visits and reduce healthcare costs associated with spread of disease and unnecessary treatments.

## Sanofi-Aventis US LLC

55 Corporate Drive  
Bridgewater, NJ 08807

Phone: 1-800-981-2491

Fax:

Website: <http://www.sanofi.us/l/us/en/index.jsp>

Contact Person:

Contact Person's Phone:

Contact Person's Email:

Company Type: Pharmaceutical

Years in Business: 40

Geographic Coverage: International

Company Description:

Sanofi US is part of a leading global healthcare company that discovers, develops, produces and markets innovative therapies to help protect health and enhance people's lives. Along with the other U.S. affiliates, Genzyme, Sanofi Pasteur, Meril and Chattem, we work to prevent and treat the diseases we know about today, as well as those we may face tomorrow. Sanofi US, with headquarters in Bridgewater, New Jersey, employs more than 16,900 professionals throughout the country.

# Seamless Medical Systems

1600 Lena Street  
Santa Fe, NM 87505

Phone: 866-420-4502

Fax:

Website: <https://www.seamlessmedical.com/>

Contact Person:

Contact Person's Phone:

Contact Person's Email:

Company Type:

Years in Business:

Geographic Coverage:

Company Description:

Our vision is to give all healthcare providers the seamless platform to deliver: care, choice, control, and respect, to patients. Our mission is to build a happy, sustainable, innovative, company that crafts indispensable and easy to use software.

Seamless Medical is dedicated to supporting physician practices. Our cloud-based software and services help providers streamline their front office operations and facilitate enhanced communication with patients to help meet Meaningful Use requirements.



## SmartCare

175 Morristown Road  
Basking Ridge, NJ 07920

Phone: 908-953-9195

Fax:

Website: <http://www.smartcaremedia.com/>

Contact Person: Mary Alice Lawless

Contact Person's Phone: 908-953-9198

Contact Person's Email: [mlawless@healthsmartconsumers.org](mailto:mlawless@healthsmartconsumers.org)

Company Type: Communication & Education

Years in Business:

Geographic Coverage:

Company Description:

SMARTcare delivers consumer self-care education, relevant coupons and other offers from leading health care brands.

Through a multifaceted media network, SMARTcare supports deeper relationships and an ongoing conversation with consumers, patients, members and employees.

The SMARTcare syndication model facilitates delivery of these valuable consumer resources at the point-of-care, point-of-coverage and beyond.

SMARTcare resources are easily integrated into patient counseling programs in convenient care and worksite clinics and other medical practices. SMARTcare resources are also ready for use in consumer engagement communications of national and regional health plans, employers and retailers.

# SnapMD

Phone: 310-953-4800

Fax:

Website: <http://snap.md/>

Contact Person:

Contact Person's Phone:

Contact Person's Email:

Company Type: Telemedicine

Years in Business:

Geographic Coverage:

Company Description:

SnapMD is at the leading edge of telemedicine technology development and we believe that quality telemedicine software platforms can increase the quality and reduce the cost of healthcare worldwide. We also subscribe to the goal of the "medical home" and the ethos that healthcare should be directed by clinicians working in close partnership with their patients. This is why we have designed our telemedicine platform to be extremely flexible and allow each healthcare provider to use it in the way that is best for his/her patients. We are a healthcare software company and will never be competing provider of healthcare services.

The "Medical Home" model is based on the idea that a comprehensive, coordinated, approach focused on quality and safety will yield that best patient care. SnapMD's telemedicine platform allows patient-centered, team-based, diagnosis, treatment, and communication to become reality for any health care provider. Our technology encourages providers and care teams to meet patients where they are and to better manage a wide range of conditions.



## Teva Respiratory

US Headquarters: Teva North America  
1090 Horsham Road  
North Wales, PA 19454

Phone: 888-838-2872

Fax:

Website: <http://www.tevause.com/Default.aspx>

Contact Person: David Downey

Contact Person's Phone: 610-786-7853

Contact Person's Email: [David.Downey@tevapharm.com](mailto:David.Downey@tevapharm.com)

Company Type: Pharmaceuticals

Years in Business: 110+

Geographic Coverage: Global

### Company Description:

Teva is the world's largest maker of generic pharmaceutical products. We have a global product portfolio of more than 1,000 molecules and a direct presence in about 60 countries.

Teva's branded specialty medicines support better health and improved outcomes throughout the spectrum of life, focusing on the therapeutic areas of central nervous system (CNS), oncology, pain care, respiratory, and women's health.



## The Joint Commission

One Renaissance Blvd.  
Oakbrook Terrace, IL 60181

Phone: 630-792-3007

Fax: 630-792-5005

Website: <http://www.jointcommission.org/>

Contact Person: Michael Kulczycki

Contact Person's Phone: 630-792-5290

Contact Person's Email: [mkulczycki@jointcommission.org](mailto:mkulczycki@jointcommission.org)

Company Type: Nonprofit

Years in Business: 60+ years

Geographic Coverage: National

### Company Description:

An independent, not-for-profit organization, The Joint Commission accredits and certifies more than 20,000 health care organizations and programs in the United States. Joint Commission accreditation and certification is recognized nationwide as a symbol of quality that reflects an organization's commitment to meeting certain performance standards.

Mission: To continuously improve health care for the public, in collaboration with other stakeholders, by evaluating health care organizations and inspiring them to excel in providing safe and effective care of the highest quality and value.

Vision Statement: All people always experience the safest, highest quality, best-value healthcare across all settings.



## VaxServe

111 N Washington Avenue  
Scranton, PA 18503

Phone: 800-752-9338

Fax: 800-553-9908

Website: [www.vaxserve.com](http://www.vaxserve.com)

Contact Person: Anne Marie Dallaire

Contact Person's Phone: 570-301-9643

Contact Person's E-mail: [adallaire@vaxserve.com](mailto:adallaire@vaxserve.com)

Company Type: Vaccines, Injectables & Medical Surgical Supplies

Years in Business: Since 2000

Geographic Coverage: National

### Company Description:

VaxServe, a sanofi pasteur company, is a national healthcare supplier.

We maintain a reputation as one of the nation's most reliable suppliers of influenza and other vaccines. Additionally, we offer a broad range of injectables and medical/surgical products from multiple manufacturers at competitive prices.

Our mission is to offer customers the benefits of purchasing from a distributor, as well as the advantage of a relationship with a world-leading vaccine manufacturer. With our new streamlined catalog, user-friendly website and knowledgeable staff, we will continue to meet our customers' needs with the highest standards of quality and service.



## Welch Allyn

4341 State Street Road  
Skaneateles Falls, NY 13153

Phone: 1.800.535.6663

Fax: 315.685.4091

Website: [www.welchallyn.com](http://www.welchallyn.com)

Contact Person: Tom Cosgrove, National Accounts Manager

Contact Person's Phone: 315-313-4541

Contact Person's E-mail: [tom.cosgrove@welchallyn.com](mailto:tom.cosgrove@welchallyn.com)

Company Type: Manufacturer of Medical Devices

Years in Business: 100 years

Geographic Coverage: International

### Company Description:

At Welch Allyn, we are pragmatic visionaries focused on helping healthcare providers overcome complex challenges with simple solutions. Since inventing the first direct-illuminating, hand-held ophthalmoscope in 1915, we have continually applied practical innovations in ways that help healthcare professionals deliver more advanced and comprehensive care, optimize their time and skill, and improve their patients' outcomes. Welch Allyn combines a practical understanding of clinical needs with a visionary spirit to develop solutions that assess, diagnose, treat and manage a wide variety of illnesses and diseases. Our customers include physicians' practices, community clinics, urgent care & retail clinics, skilled nursing facilities, and emergency departments — where 95 percent of patients first seek medical treatment, and span across the most complex IDNs & ACOs in the US. We manufacture key screening and diagnosis tools in the categories of Physical Assessment (otoscopes, ophthalmoscopes, vision/hearing screeners), Vital Signs Monitoring, Diagnostic Cardiopulmonary, Thermometry, Exam/Procedure Lighting, and Women's Health. In this portfolio, we have an array of diagnostic devices that capture vital information and transmit it automatically to many leading Electronic Medical Record systems directly or through Welch Allyn software. Our proprietary SureBP, SureTemp, and BP Averaging technologies (among others) also enable these devices to be faster, more comfortable, and more accurate diagnosis tools than most others on the market today. Welch Allyn can be a "one-stop-shop" partner for your clinics in helping to provide affordable, accessible, and high-quality patient care.



## 2014 CCA VENDOR DIRECTORY

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